

AURO University organises Inaugural Talk of Sh. Kishore Arun Desai, OSD, NITI Aayog in Entrepreneurship Development Workshop on 14th December, 2018.



Kishore Desai is currently serving as a Officer on Special Duty (OSD), NITI Aayog, Government of India. He has Diverse professional work experience that includes policy development, management consulting and operational execution working for Central Government & State Government agencies, multi-lateral funding institutions and private sector across Transport Infrastructure multiple sectors - Roads & Highways, Railways, Metro, Multi-modal logistics, Ports, Aviation etc.

Shri Desai Ji's areas of expertise includes:

- a) Developing strategic policy papers/notes to argue and articulate structural reform measures that can potentially contribute towards National Transformation;
- b) Development of Business plans, Leading customer engagements, Leading industry outreach initiatives
- c) Demand assessments, Project structuring, Financial feasibility assessment, Strategy formulations, Policy Advisory, Entry Strategy, Commercial and operational advisory for large capex Infrastructure projects in Transport Infrastructure Sector
- d) Bid process management, RFQ, RFP & Concession Agreement review and assessment.

Functional skills: Analysis for formulating policies / strategic Government decisions, Business Planning, Implementation, Demand Assessment, Strategy formulations, Project Structuring, Feasibility Evaluations and other Financial analysis with a focus in the Transport Infrastructure space (Aviation, Railways, Metro, Highways, Ports & Logistics)

His Key Publications are as follows:

- Policy note on “Dispensing with the Railway Budget” under the guidance of Member (NITI Aayog).
- Discussion Paper on “Changing Indian Financial Year” along with Member (NITI Aayog).
- Paper on Transit-oriented-development (TOD) as a needed option for developing self-sustainable Metro systems.
- Article on Alternative project structuring options for development of National Highways including Availability based and Shadow tolling mechanisms

AURO University welcomes Mr. Desai in its campus on 14th December, 2018.